



**Triunfo**  
PARTICIPAÇÕES E INVESTIMENTOS

## Triunfo Announces Operational Data for November 2016

**São Paulo, December 15, 2016** – Triunfo Participações e Investimentos S.A. (TPIS3), one of the Brazilian companies with the strongest presence in the infrastructure sector, announces its operational data.

### Port Segment

In the first eleven months of 2016, **container handling increased 35.4% from the same period in 2015** to reach 835,569 TEUs, mainly driven by the operation of the five lines secured by Portonave in August 2015 and renewed in September 2016.

Moreover, TEU handling was adversely affected in September and October 2015 for 480 hours due to stoppages and restrictions caused by rainfall in the region.

Container Handling (TEU)			
	11M15	11M16	Δ
<b>Portonave</b>	<b>617,033</b>	<b>835,569</b>	<b>+35.4%</b>

### Toll Roads

In the first eleven months of 2016, **total paying vehicle equivalents reached 164.8 million (+25.6%)**, mainly due to the start of toll collection at Concebra on June 27, 2015.

To facilitate identification of the impacts of the economic slowdown on our paying vehicle volumes, **we have adjusted YTD volumes in 2016** by: (i) excluding traffic at Concebra; and (ii) excluding the impact of toll exemption for raised axles of empty trucks made by the Company. **Adjusted volume in the period came to 89.7 million vehicle equivalents, down 4.7% from the same period in 2015.**

Traffic on Highways (Paying Vehicle Equivalents)			
	11M15	11M16	Δ
Concer ('000)	24,028	21,678	-9.8%
Concepa ('000)	34,123	32,672	-4.3%
Econorte ('000)	12,807	12,139	-5.2%
Transbrasiana ('000)	22,975	21,997	-4.3%
Concebra	37,289	76,322	n/c
<b>Total Equivalent Traffic ('000)</b>	<b>131,223</b>	<b>164,809</b>	<b>+25.6%</b>
<b>Total Adjusted Comparable Equivalent Traffic ('000)</b>	<b>94,120</b>	<b>89,721</b>	<b>-4.7%</b>

<sup>1</sup>Excludes (i) traffic at Concebra; and (ii) the impact of toll exemption for raised axles of empty trucks.





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Individually, toll road concessionaires registered a decline in vehicle equivalent volume, mainly due to the economic slowdown and the Truck Driver's Law (Federal Law 13,103/2015), which came into force on April 17, 2015, exempting from toll payment the raised axles of empty trucks. The impact of the decline in volume at the concessionaires is offset in revenues through tariff adjustments made to rebalance the agreements.

Note that in September 2015, the exemption was revoked in the state of Paraná, impacting Econorte. Thus, for better comparison, the concessionaire's adjusted amount for 2015 excludes the impact of the exemption.

## Airport Segment

**In the first eleven months of 2016, 105,300 aircraft carrying over 8.5 million passengers and 153,100 tons of cargo, passed through the Viracopos airport.**

The decline in cargo volume reflects the challenging economic scenario in Brazil and foreign exchange volatility. Note that, despite the reduction, the Company is continuing with its strategy of focusing on higher-value cargo, which has lower tonnage but higher revenue, besides focusing on continuously improving services provided to clients by reducing the average customs clearance time and by investing on improvements to infrastructure (expansion of cold storage chambers).

The decline in passengers and aircraft reflects the reduction in capacity offered by airlines in the period.

Performance of Viracopos Airport			
	11M15	11M16	Δ
<b>Cargo (ton)</b>	<b>169,995</b>	<b>153,078</b>	<b>-10.0%</b>
<b>Aircraft</b>	<b>116,807</b>	<b>105,320</b>	<b>-9.8%</b>
<b>Total Passengers ('000)</b>	<b>9,457</b>	<b>8,471</b>	<b>-10.4%</b>
Domestic	4,875	4,099	-15.9%
International	520	415	-20.2%
Connections	4,062	3,957	-2.6%

For more information, please contact our IR team.

### About Triunfo

Triunfo Participações e Investimentos S.A. (TPIS3) is one of Brazil's leading infrastructure companies with a strong presence in concessions in the toll road, port and airport administration and energy generation sectors. Listed since 2007 on the Novo Mercado, the segment of the BM&FBovespa with the highest corporate governance standards, Triunfo's growth strategy is based on diversifying its portfolio through carefully structured projects focused on creating value for its shareholders.

### Investor Relations Department

Sandro Antonio de Lima – CFO & IRO  
Marcos Pereira  
Jenifer Nicolini  
Victoria Machado

Tel: + 55 11 2169 3999  
Email: [ri@triunfo.com](mailto:ri@triunfo.com)  
Website: [www.triunfo.com/ri](http://www.triunfo.com/ri)

