



Triunfo
PARTICIPAÇÕES E INVESTIMENTOS

Triunfo Announces Operational Data for October 2016

São Paulo, November 18, 2016 – Triunfo Participações e Investimentos S.A. (TPIS3), one of the Brazilian companies with the strongest presence in the infrastructure sector, announces its operational data.

Port Segment

In the first ten months of 2016, **container handling increased 37.8% from the same period in 2015** to reach 755,426 TEUs, mainly driven by the operation of the five lines secured by Portonave in August 2015 and renewed in September 2016. Note that the startup of the new line secured in June 2016 with a route for Asia also increased handling.

In October 2016, Portonave recorded **the highest volume of TEUs handled in a single month since its operational startup**, reaching approximately 86,082 TEUs.

Moreover, in September and October 2015, TEU handling was adversely affected by 480 hours of stoppage and restricted operating conditions due to rainfall in the region.

Container Handling (TEU)			
	10M15	10M16	Δ
Portonave	548,289	755,426	+37.8%

Toll Roads

In the first ten months of 2016, **total paying vehicle equivalents reached 150.3 million (+29.4%)**, mainly due to the start of toll collection at Concebra on June 27, 2015.

To facilitate identification of the impacts of the economic slowdown on our paying vehicle volumes, **we have adjusted YTD volumes in 2016** by: (i) excluding traffic at Concebra; and (ii) excluding the impact of toll exemption for raised axles of empty trucks made by the Company. **Adjusted volume in the period came to 81.9 million vehicle equivalents, down 4.7% from the same period in 2015.**

Traffic on Highways (Paying Vehicle Equivalents)			
	10M15	10M16	Δ
Concer ('000)	22,021	19,821	-10.0%
Concepa ('000)	31,183	29,717	-4.7%
Econorte ('000)	11,659	11,091	-4.9%
Transbrasiliana ('000)	20,944	20,082	-4.1%
Concebra	30,359	69,570	n/c
Total Equivalent Traffic ('000)	116,165	150,281	+29.4%
Total Adjusted Comparable Equivalent Traffic ('000)	85,992	81,945	-4.7%

¹Excludes (i) traffic at Concebra; and (ii) the impact of toll exemption for raised axles of empty trucks.





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Individually, toll road concessionaires registered a decline in vehicle equivalent volume, mainly due to the economic slowdown and the Truck Driver's Law (Federal Law 13,103/2015), which came into force on April 17, 2015, exempting from toll payment the raised axles of empty trucks. The impact of the decline in volume at the concessionaires is offset in revenues through tariff adjustments made to rebalance the agreements.

Note that, in September 2015, the exemption was revoked in the state of Paraná, impacting Econorte. Thus, for better comparison, the concessionaire's adjusted amount for 2015 excludes the impact of the exemption.

Airport Segment

In the first ten months of 2016, 95,800 aircraft carrying over 7.7 million passengers and 135,300 tons of cargo, passed through the Viracopos airport.

The decline in cargo volume reflects the challenging economic scenario in Brazil and foreign exchange volatility. Note that, despite the reduction, the Company is continuing with its strategy of focusing on higher-value cargo, which has lower tonnage but higher revenue, besides focusing on continuously improving services provided to clients by reducing the average customs clearance time and by investing on improvements to infrastructure (expansion of cold storage chambers).

The decline in passengers and aircraft reflects the reduction in capacity offered by airlines in the period.

Performance of Viracopos Airport			
	10M15	10M16	Δ
Cargo (ton)	153,147	135,275	-11.7%
Aircraft	106,652	95,798	-10.2%
Total Passengers ('000)	8,667	7,693	-11.2%
Domestic	4,479	3,724	-16.9%
International	486	337	-22.6%
Connections	3,702	3,592	-3.0%

For more information, please contact our IR team.

About Triunfo

Triunfo Participações e Investimentos S.A. (TPIS3) is one of Brazil's leading infrastructure companies with a strong presence in concessions in the toll road, port and airport administration and energy generation sectors. Listed since 2007 on the Novo Mercado, the segment of the BM&FBovespa with the highest corporate governance standards, Triunfo's growth strategy is based on diversifying its portfolio through carefully structured projects focused on creating value for its shareholders.

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