



Triunfo
PARTICIPAÇÕES E INVESTIMENTOS

Triunfo Announces its Operational Data for October 2015

São Paulo, November 19, 2015 - Triunfo Participações e Investimentos S.A. (TPIS3), a Brazilian company with leading presence in the infrastructure sector, announces its operational data.

Toll Roads

In the first ten months of 2015, the comparable volume of paying vehicle equivalents¹ (excluding traffic at Triunfo Concebra) came to 85.8 million, down 7.2% from the same period in 2014.

All concessionaires registered a decline in vehicle equivalent volume, mainly due to the economic slowdown and the Truck Driver's Law (Federal Law 13,103/2015), which came into force on April 17, 2015, exempting from toll payment the raised axles of empty trucks. Note that the impact of the decline in volume at the concessions is offset in revenues by tariff adjustments made to rebalance the agreements.

Including the traffic volume at Triunfo Concebra, total paying vehicle equivalents came to 116.2 million (+25.6%). Accumulated traffic at Triunfo Concebra considers the volume of paying vehicle equivalents from the beginning of toll collection on June 27, 2015.

The decline in traffic at **Concer** reflects the reduction in volume attributed to Rio de Janeiro's metropolitan beltway, with the moving of the toll plaza from km 104 to km 102. Part of this impact has already been offset by toll increases approved in August 2014 and August 2015, of 12.5% and 24.4%, respectively.

The **comparable volume of paying vehicle equivalents² came to 90.7 million, down 2.0% from the same period in 2014**, excluding (i) traffic at Triunfo Concebra; (ii) the impact from the toll exemption for raised axles of empty trucks; and (iii) the loss of volume at Concer attributed to the metropolitan beltway in Rio de Janeiro.

Traffic on Highways (Paying Vehicle Equivalents)			
	10M14	10M15	Δ
Concer ('000)	25,052	22,021	-12.1%
Triunfo Concepa ('000)	32,415	31,183	-3.8%
Triunfo Econorte ('000)	12,128	11,659	-3.9%
Triunfo Transbrasiliana ('000)	22,915	20,944	-8.6%
Total Comparable Equivalent Traffic¹ ('000)	92,510	85,807	-7.2%
Triunfo Concebra	-	30,359	n/a
Total Equivalent Traffic ('000)	92,510	116,166	+25.6%
Total Comparable Equivalent Traffic² ('000)	92,510	90,671	-2.0%

¹ Excludes traffic at Triunfo Concebra;

² Excludes (i) traffic at Triunfo Concebra; (ii) the impact from the toll exemption for raised axles of empty trucks; and (iii) the loss of volume at Concer attributed to the metropolitan beltway in Rio de Janeiro.





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Port Segment

In the first ten months of 2015, **container handling fell 6.2% from the same period in 2014** to 548,289 TEUs. The result in the period was impacted by the eight-day truckers' strike in Navegantes in the first half of April 2015, the economic slowdown and the impact on imports of foreign exchange volatility in the period. Also, between September and October 2015, we had 480 hours of stoppages and restrictions that impacted TEU handling due to rainfall in the region.

Container Handling (TEU)			
	10M14	10M15	Δ
Portonave	584,342	548,289	-6.2%

Airport Segment

In the first ten months of 2015, **106,600 aircraft carrying 8.7 million passengers flew to and from the Viracopos airport**. The solid improvement in passenger traffic is explained by infrastructure improvements and the higher number of international flights.

The concessionaire did not measure cargo volumes due to the migration of its data control system.

Performance of Viracopos Airport			
	10M14	10M15	Δ
Aircraft	109,489	106,652	-2.6%
Total Passengers ('000)	8,186	8,667	5.9%

Energy Generation Segment

In October 2015, physical guarantee sold by Triunfo Rio Verde to Votener totaled 50,375 MWh and the physical guarantee sold by Triunfo Rio Canoas totaled 45,355 MWh, of which 43,869 MWh (70%) was to the regulated market and 1,486 MWh (30%) to the free market.

Energy Generation (MWh)		
	Oct/15	10M15
Assured Energy Sold (MWh)	95,730	976,555
Triunfo Rio Verde – Votener Contract	50,375	494,667
Triunfo Rio Canoas – Regulated Contracting Environment (70%)	43,869	423,483
Triunfo Rio Canoas – Free Contracting Environment (30%)	1,486	58,405
Additional Sales (MWh) – Free Contracting Environment	-	148,908
Total Energy Sold (MWh)	95,730	1,125,463





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Note that on August 25, 2015, the Company published a material fact notice on the sale of the entire interest held by Triunfo Participações e Investimentos in its energy subsidiaries Triunfo Rio Verde, Triunfo Rio Canoas and TNE – Triunfo Negócios de Energia (responsible for energy trading). The transaction value was R\$1.7 billion, R\$970 million of which upon signing the agreement, subject to adjustments common to this type of operation, assumption of gross debts of the three subsidiaries and the potential payment of R\$148.5 million conditioned on the occurrence of certain future events.

The divestment of Rio Verde, Rio Canoas and TNE is part of the Company's commitment to improve its capital structure and position itself for a new growth cycle. The proceeds will be used primarily to deleverage the Company. The transaction has already been approved by Brazil's Antitrust Authority (CADE) and by the National Electric Power Agency (ANEEL), and is under final stages of approval by creditors.

For more information, please contact our IR team.

About Triunfo

Triunfo Participações e Investimentos S.A. (TPIS3) is one of Brazil's leading infrastructure companies with a strong presence in concessions in the toll road, port and airport administration and energy generation sectors. Listed since 2007 on the Novo Mercado, the segment of the BM&FBovespa with the highest corporate governance standards, Triunfo's growth strategy is based on diversifying its portfolio through carefully structured projects focused on creating value for its shareholders.

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