



Triunfo
PARTICIPAÇÕES E INVESTIMENTOS

Triunfo Announces its Operational Data for December 2015

São Paulo, January 13, 2016 - Triunfo Participações e Investimentos S.A. (TPIS3), one of the Brazilian companies with the strongest presence in the infrastructure sector, announces its operational data.

Toll Roads

Year-to-date in 2015, total paying vehicle equivalents reached 147.7 million (+32.1%). This includes 44.5 million vehicles at Triunfo Concebra since June 27, 2015, when toll collection started.

The comparable volume of paying vehicle equivalents¹ (excluding traffic at Triunfo Concebra) came to 103.2 million, down 7.7% from 2014. Concessionaires registered a decline in vehicle equivalent volume, mainly due to the economic slowdown and the Truck Driver's Law (Federal Law 13,103/2015), which came into force on April 17, 2015, exempting from toll payment the raised axles of empty trucks. The impact of the decline in volume at the concessions is offset in revenues by tariff adjustments made to rebalance the agreements. Note that, for Triunfo Econorte, the payment exemption impacted the period from April to early September of 2015, when the exemption was revoked in the state of Paraná.

The decline in traffic at **Concer** reflects the lower volume attributed to Rio de Janeiro's metropolitan beltway, with the moving of the toll plaza from km 104 to km 102. Part of this impact has already been offset by the toll increases approved in August 2014 and August 2015, of 12.5% and 24.4%, respectively.

In order to better represent the impacts of the economic slowdown on our volume of paying vehicles, we have **adjusted year-to-date volumes in 2015** by: (i) excluding traffic at Triunfo Concebra; (ii) excluding the impact from the toll exemption for raised axles of empty trucks realized by the Company; (iii) excluding the loss of traffic at the Rio de Janeiro Metropolitan Beltway at Concer. **Adjusted year-to-date volume in 2015 came to 110.5 million vehicle equivalents, down 1.1% from 2014.**

Traffic on Highways (Paying Vehicle Equivalents)			
	12M14	12M15	Δ
Concer ('000)	29,881	26,237	-12.2%
Triunfo Concebra ('000)	39,690	37,765	-4.8%
Triunfo Econorte ('000)	14,645	14,096	-3.7%
Triunfo Transbrasiliana ('000)	27,558	25,071	-9.0%
Total Comparable Equivalent Traffic ('000)	111,774	103,169	-7.7%
Triunfo Concebra	-	44,525	n/c
Total Equivalent Traffic ('000)	111,774	147,694	+32.1%
Total Adjusted Comparable Equivalent Traffic² ('000)	111,774	110,550	-1.1%

¹ Excludes traffic at Triunfo Concebra;

² Excludes (i) traffic at Triunfo Concebra; (ii) the impact from the toll exemption for raised axles of empty trucks; and (iii) the loss of volume at Concer attributed to the metropolitan beltway in Rio de Janeiro.





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Port Segment

In 2015, **container handling fell 2.9% from 2014** to 679,789 TEUs, reflecting: (i) the eight-day strike by truck drivers in Navegantes during the first half of April 2015; (ii) the economic slowdown; (iii) the impact on imports of the exchange rate volatility in the period; and (iv) the 480 hours of stoppages and restrictions between September and October that impacted TEU handling due to rainfall in the region.

Year-to-date results were partially offset, mainly, by **growths of 19%, 17% and 10% in August, November and December, respectively** (months that were not impacted by rainfall in the region). This result was driven by the operation of five new lines at Portonave since August 2015.

Container Handling (TEU)			
	12M14	12M15	Δ
Portonave	699,824	679,789	-2.9%

Airport Segment

Viracopos Airport ended the year with record-high passenger traffic. In the year, 127,300 aircraft carrying 10.3 million passengers passed through the airport (+4.8%). The solid growth in passenger traffic year to date is explained by infrastructure improvements and a greater number of international flights.

The **volume of cargo** reached 182,200 tons in 2015. Note that the decrease in cargo volume is offset by the financial performance of Viracopos through actions focused on high value-added cargo, infrastructure improvements (expansion of cold storage chambers), reduction in average time for cargo clearance and other measures.

Performance of Viracopos Airport			
	12M14	12M15	Δ
Cargo (ton.)	223,281	182,173	-18.4%
Aircraft	131,531	127,395	-3.1%
Total Passengers ('000)	9,847	10,324	4.8%

For more information, please contact our IR team.

About Triunfo

Triunfo Participações e Investimentos S.A. (TPIS3) is one of Brazil's leading infrastructure companies with a strong presence in concessions in the toll road, port and airport administration and energy generation sectors. Listed since 2007 on the Novo Mercado, the segment of the BM&FBovespa with the highest corporate governance standards, Triunfo's growth strategy is based on diversifying its portfolio through carefully structured projects focused on creating value for its shareholders.

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