

# **Triunfo Announces its Operational Data for July 2015**

São Paulo, August 14, 2015 - Triunfo Participações e Investimentos S.A. (TPIS3), one of the Brazilian companies with the strongest presence in the infrastructure sector, announces its operational data.

## **Highways Segment**

In the first seven months of 2015, comparable vehicle equivalent traffic reached 62.1 million, down 7.0% from the same period in 2014. Considering Triunfo Concebra, total vehicle equivalent traffic was 70.6 million (+5.8%). Our concessionaries Concer, Triunfo Concepa, Triunfo Econorte and Triunfo Transbrasiliana recorded traffic of -15.0%, -2.2%, -4.6% and -5.7%, respectively.

Note that all the concessions were negatively impacted by the economic slowdown, by the Truck Driver's Law (Federal Law 13.103/2015), which came into force on April 17, 2015, and exempted the charging of tolls on the raised axles of trucks traveling empty. The Truck Driver's Law impact will be offset by toll increase. Additionally, the traffic was impacted by the truck drivers' strike that paralyzed the country's highways in February 2015.

The decline at Concer was already expected and reflects the shifting of the toll plaza from km 104 to km 102. This loss has already been partially compensated through the toll increase approved in August 2014, which came to 12.5%, of which 5.29% was related to the loss and 6.52% to the IPCA inflation index. The compensation for the second half of the loss of traffic will be made starting on August 2015, at the next tariff review.

Traffic on Highways (Equivalent Vehicles)			
	7M14	7M15	Δ
Concer ('000)	18,920	16,078	-15.0%
Triunfo Concepa ('000)	23,208	22,695	-2.2%
Triunfo Econorte ('000)	8,960	8,546	-4.6%
Triunfo Transbrasiliana ('000)	15,704	14,804	-5.7%
Total Equivalent Traffic ('000)	66,792	62,123	-7.0%
Triunfo Concebra ('000)	-	8,528	n/c
Total Equivalent Traffic ('000)	66,792	70,651	+5.8%

#### **Port Segment**

In seven months of 2015, container handling fell 10.9% from the same period in 2014 to reach 352,811 TEUs. Note that the result was impacted, among other factors, by the Navegantes truckers strike on the first half of April 2015, which lasted 8 days.

Containers Handled (TEUs)			
	7M14	7M15	Δ
Portonave	396,114	352,811	-10.9%



#### **Power Generation Segment**

In July of 2015, physical guarantee sold by Rio Verde to Votener was 50,443 MWh, while physical guarantee sold by Rio Canoas was 41,192 MWh, of which 40,192 MWh (70%) was sold to the regulated market and 1,488 MWh (30%) to the free market. Note that the energy available to the free market of the year was anticipated, so the volume was concentrated in 1Q15. Rio Canoas has already sold 100% of the energy available for 2015 and 2016, 70% of which was sold through the PPA at the time of the auction and the remaining 30%, allocated to the free contracting environment.

Power Generation Data (MWh)				
	jul/15	7M15		
Physical Guarantee Sold (MWh)	92,123	696,174		
Rio Verde - Votoner	50,443	345,034		
Rio Canoas - Regulated Contracting Environment (70%)	40,192	297,149		
Rio Canoas - Free Contracting Environment (30%)	1,488	53,991		
Additional Sales (MWh) – Free Contracting Environment	-	148,908		
Total of Sold Energy (MWh)	92,123	845,082		

## **Airport Segment**

In seven months of 2015, 74,902 aircraft, carrying 6,126 passengers and 108,751 tons of cargo, passed through the Viracopos Airport. The good performance of passenger growth was due to infrastructure improvements and the higher number of international flights.

The decrease in cargo volume is offset on the results by actions taken to focus on high value-added cargo, improve infrastructure (expansion of cold storage chambers), reduce average cargo clearance time, among others.

Performance of Viracopos Airport			
	7M14	7M15	Δ
Aircraft ('000)	75.570	74.902	-0,9%
Total Passengers (million)	5.616	6.126	+9,1%
Total Cargo ('000 tons)	128.463	108.751	-15,3%

For further information, please contact our IR team.

# **About Triunfo**

Triunfo Participações e Investimentos S.A. (TPIS3) is one of Brazil's leading infrastructure companies, with a strong presence in concessions in the highway, port and airport administration and power generation. Listed since 2007 on the Novo Mercado, the segment of the BM&FBovespa with the highest corporate governance standards, Triunfo bases its growth strategy on diversifying its portfolio through carefully structured projects focused on creating value for its shareholders.

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